

Written resolution of the **Major Projects and Investment Committee**  
of London South Bank University  
passed on Thursday, 23 July 2020

1. **Declarations of interest**

No interests were declared.

2. **LEAP Salesforce Licensing Authorisation**

The committee considered the proposed licensing deal with Salesforce, the preferred vendor for the Customer Relationship Management (CRM) software.

The committee noted the process and outcome of negotiations with Salesforce to date, intended to be completed in time for the contract to be signed on 31 July 2020.

The committee authorised an LSBU authorised signatory to sign the five year licensing deal with the Salesforce reseller to the value of [REDACTED].

**Circulated to:**

Rashda Rana  
Jerry Cope  
Jeremy Parr  
David Phoenix  
Tony Roberts  
Vinay Tanna  
Harriet Tollerson

**Signed on behalf of the Major Projects and Investment Committee**

..... (Chair)